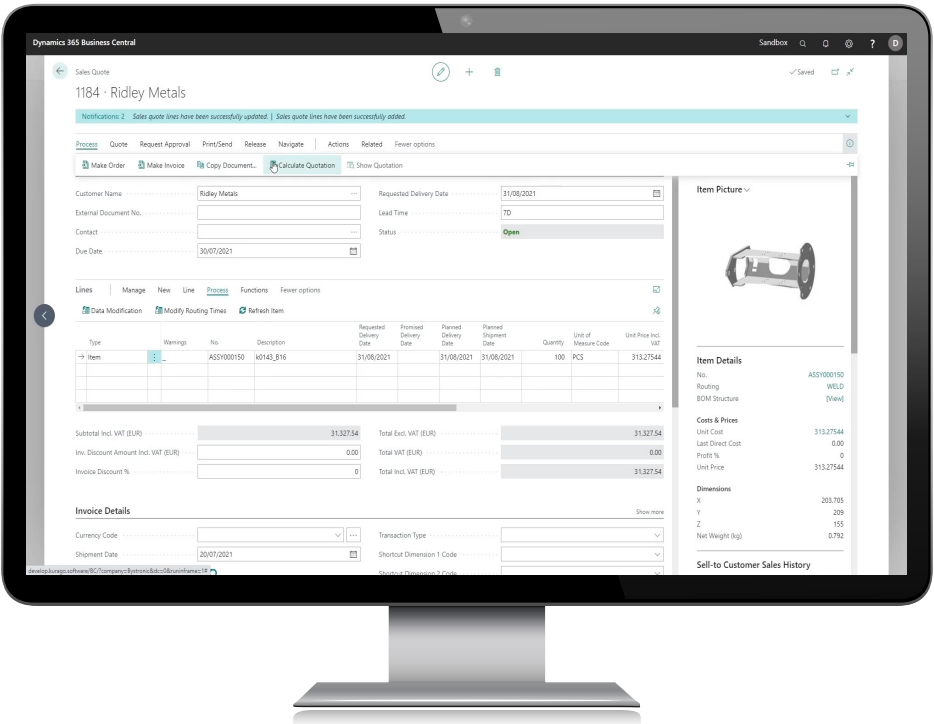


# BySoft Business Sales



Take full control of your sales process from the quotation right through to shipping.

**BySoft Business Sales** enables you to control the value creation of your sheet metal processing operations. This solution enables you to calculate quotations quickly, easily, and accurately. Simply follow the intuitive workflow from the CAD design all the way through to the production costs and the sales price. Access the part design and product structure using a single interface.



## Your benefits

- 01 Make informed marketing and sales decisions**  
Manage the sales trends, opportunities, and leads of your sheet metal processing services.
- 02 Always make the best quotation for your business**  
BySoft Business Sales allows you to simulate a variety of cost scenarios before you send off your quotations.
- 03 Calculate quickly and accurately**  
Ensure you take account of all the operations necessary to produce the end product.

## Your features



**Work on designs within a single environment**

BySoft Business Sales allows you to import a wide range of CAD file formats and create a BOM structure in the system.



**Easily obtain different cost scenarios**

Simulate different cutting and bending strategies based on the capacities of your machines, and ensure you choose the best option for your business.



**Calculate the costs of your offer**

The system estimates the material and processing time required for the job and provides you with a precise calculation of the costs.



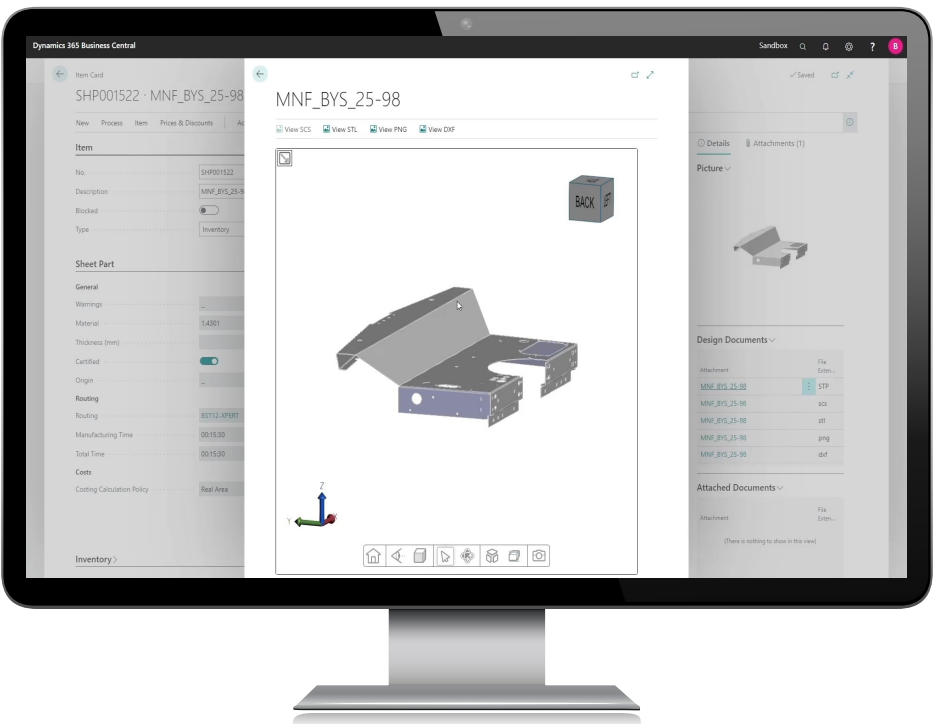
**Experience it live!**  
Contact our sales support for more information.

# BySoft Business Manufacturing



Full control over your manufacturing processes.





**BySoft Business Manufacturing** is the most comprehensive production control solution specifically for the sheet metal processing industry. Tap into the benefits of the digital operating platform embedded within BySoft Business, offering you all the functions you need to manage your sheet metal processing operations.



## Your benefits

- 01 **Streamlined manufacturing processes**  
Access your production planning at any time and modify it according to your individual requirements.
- 02 **Proactive decision-making**  
Digitalized process management enables you to make decisions based on data, so you no longer have to rely on mere guesswork.
- 03 **Boost your productivity**  
Utilize detailed information about your manufacturing status to prevent bottlenecks and optimize your schedules in order to boost your output.
- 04 **Production planning**  
Optimize your planning based on criteria specifically developed for the sheet metal processing industry, allowing you, for example, to generate planning groups sorted by materials and thicknesses.

## Your features

 <p><b>From parts to assemblies</b></p> <p>Manage production from simple parts to complex assemblies thanks to a flexible BOM structure that allows you to control raw materials, items, and operations.</p>	 <p><b>Keep your costs on track</b></p> <p>Compare estimated and actual manufacturing costs in order to identify and analyze cost deviations.</p>	 <p><b>Always deliver on time</b></p> <p>Utilize the cutting and bending job management features to ensure you always have the necessary resources to meet your production schedule.</p>	 <p><b>Cutting, bending, and beyond</b></p> <p>The MRP engine enables you to cover the entire range of sheet metal processing steps downstream of cutting and bending.</p>
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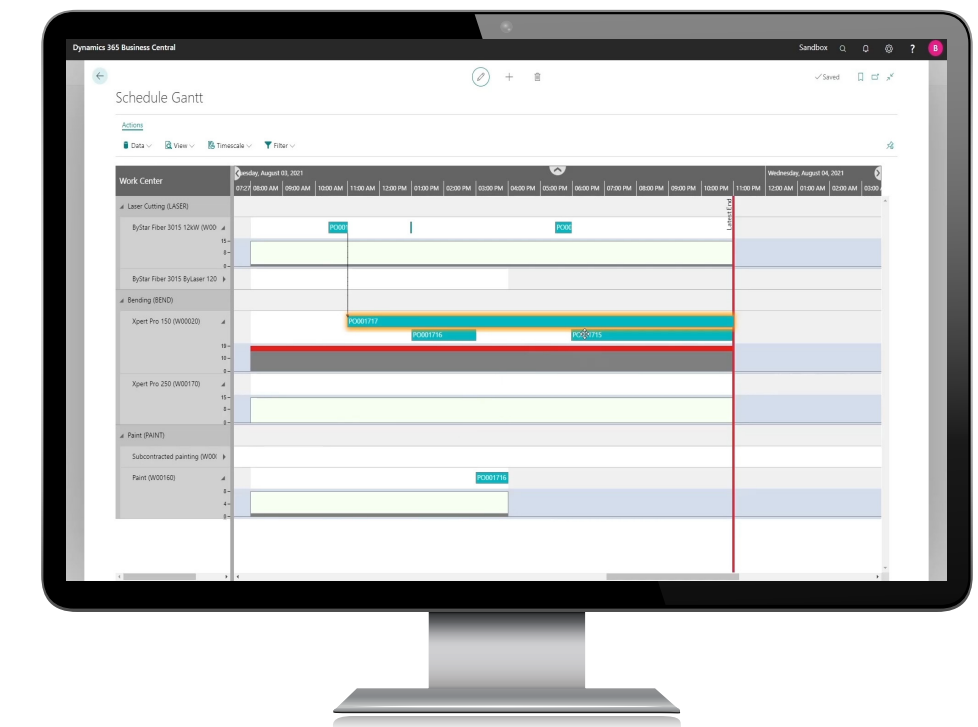
**Experience it live!**  
Contact our sales support for more information.

# BySoft Business Scheduling



Advanced production planning.

**BySoft Business Scheduling** plans the jobs that are to be processed at each work center. If you have already activated BySoft Business Manufacturing, the addition of this module allows you to unleash its full potential by permitting detailed planning.



## Your benefits

- 01 Optimize planning**  
Simply add production orders using the drag-and-drop interface to update all the operations involved in the manufacturing process.
- 02 Supervise your production workflow**  
Access the details of each order with a single click and view all the operations involved. Always keep an overview over precisely which operations are required to complete your jobs.
- 03 Improve your production performance**  
Monitor the workload of your work centers and minimize both bottlenecks and idle times between jobs.

## Your features



### Manage your production constraints

Obtain a comprehensive overview over every individual order and identify all the related operations to keep control over the critical chain.



### Simply drag-and-drop

Simply use the drag-and-drop feature to assign production orders to your work centers. Once an order has been added, all the related operations are automatically updated and appear in the planning schedule.



### All the relevant information at your fingertips

Use filters to display precisely the data you need and obtain comprehensive details on any order.



### Optimize your lead times

Group and organize jobs according to different criteria in order to optimize your lead times. The integration with your shop floor systems allows you to continuously monitor progress.



**Experience it live!**

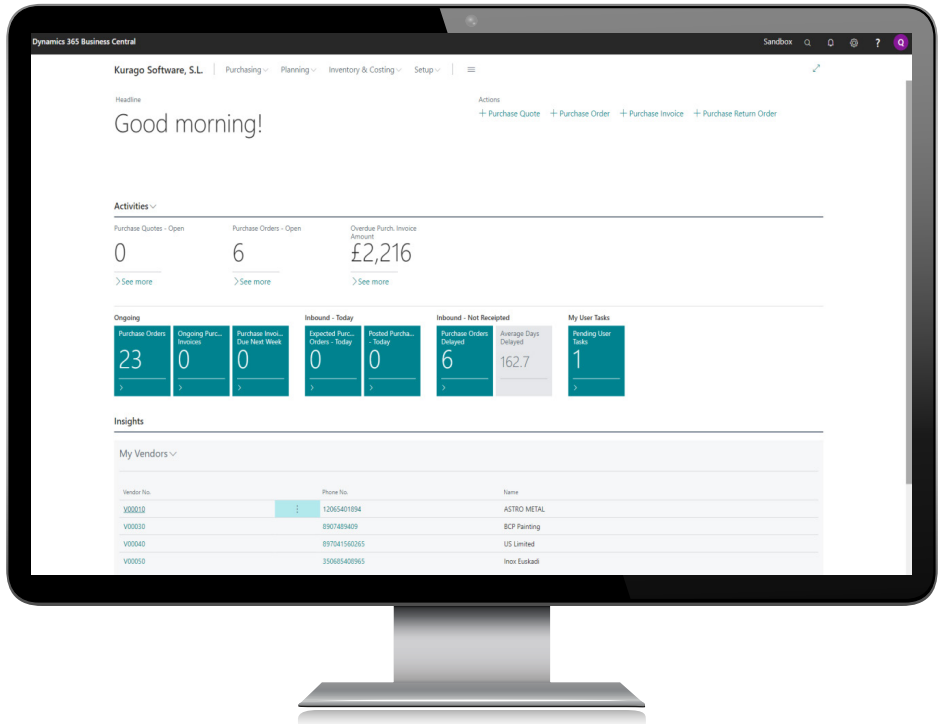
Contact our sales support for more information.

# BySoft Business Purchasing



Manage your procurement and control the end-to-end process.

**BySoft Business Purchasing** is a solution for the holistic management of procurement processes specifically designed for the sheet metal processing industry.



## Your benefits

- 01

**Control the purchase of raw materials**  
Straightforward management of the procurement of raw materials for your production needs.
- 02

**Only purchase what you actually need**  
Ensure your stocks are in line with your sales.
- 03

**Monitor the impact of procurement on your operations**  
Gain insights into how your purchasing affects your finances and your business flows.
- 04

**One system to manage both stock and purchases**  
BySoft Business Purchasing seamlessly integrates with BySoft Business Inventory to eliminate the risk of data inconsistencies.

## Your features

**Ensure you always have the materials you need**  
  
Monitor your requirements and determine precisely how many units of each material you need.

**Manage your sheet metal and profiles**  
  
Comprehensive management of the properties of your materials in stock, for example with regard to quality, length, width, thickness, etc.

**Purchase raw materials depending on confirmed sales**  
  
Initiate orders of materials for your scheduled jobs and keep your stock in balance with your sales.

**Keep an overview using a single system**  
  
Control all the operations in connection with your company's procurement from a single platform.



Experience it live!  
Contact our sales support for more information.

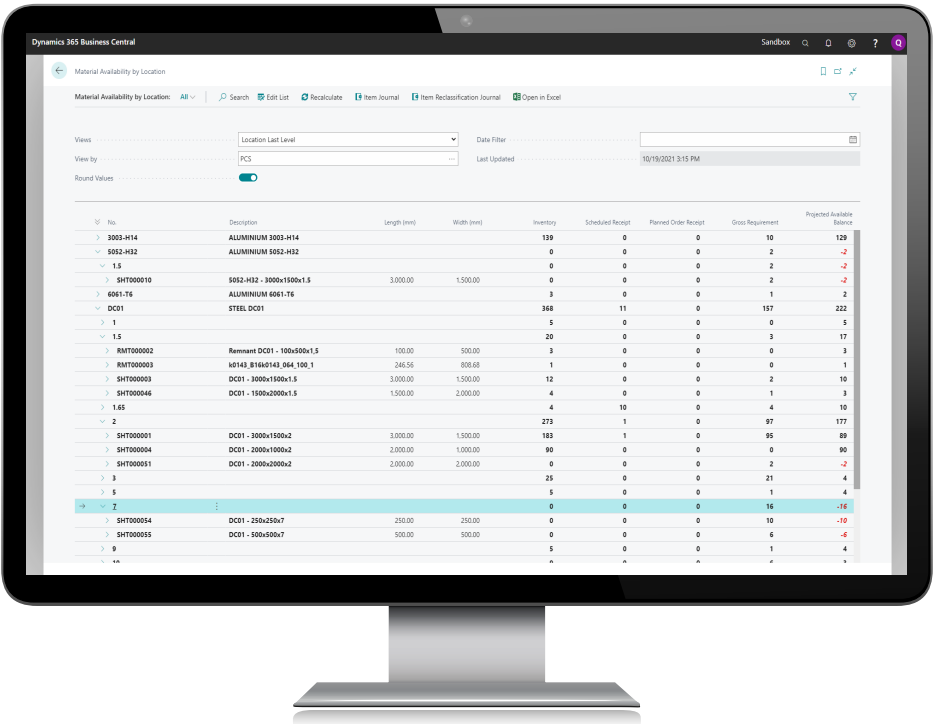




# BySoft Business Inventory

Manage your inventory and control your intralogistics processes.

**BySoft Business Inventory** streamlines the management of your stock and simplifies tedious physical inventories, allowing you to easily keep track of all your raw material.



## Your benefits

- 01

**Continuous warehouse supervision**  
Synchronize your inventory and physical warehouses using an agile and user-friendly stock management process.
- 02

**Check the availability of items with a single click**  
The intuitive interface enables you to obtain the information you need without requiring complex processes.
- 03

**Anticipate future needs**  
Purchase materials based on the inventory backlog and upcoming jobs in order to eliminate the risk of stock outages.
- 04

**Make data-based decisions to adapt to changing circumstances**  
Analyze the historical data, verify the current state of your warehouse, and update your purchase order book to define your future raw material needs.

## Your features

**Inventory adapted to your business**  
  
Gain an overview over your stock and analyze it according to locations and raw material properties, such as thickness, material quality, etc.

**Ensure stock accuracy**  
  
Keep track of and manage the jobs in progress, check stock levels, and book upcoming manufacturing jobs while your inventory is automatically updated.

**Streamline data collection and simplify accounting**  
  
Speed up the data gathering process and simplify accounting procedures and data verification.

**Seamless integration with your shop floor**  
  
Integration of your shop floor terminals that manage material and WIP logistics.